Dear Students and Alumni

As you are about to embark on a pivotal life experience, job hunting, I would like to encourage each and every one of you to take part in the annual Career Fair on May 11th, 2011 in the Beirut Campus.

The professional success of LAU’s Alumni community has drawn the most prestigious organizations to our career fair; thus by participating in this event you will have direct access to a wide variety of employers from the regional, local, and international markets.

Wishing you the best of luck, and I invite you to hit the road...of success.

“If one wants to get a boat ride, one must be near the river”, Anchee Min

Aya El-Mir
Senior Career Guidance Officer
Office of the Dean of Students
Vault is the world’s leading source of career information. It will make your efforts at researching employers, industries, and career subjects infinitely easier and more efficient. This new online resource contains:

- Career Guides and Employer Profiles in PDF
- 4,000+ Company Profiles
- 3,000+ Career Advice Articles
- Industry and Occupational Profiles
- Access to the Vault Message Boards for insider information
- Much more!

The Vault Guide to Résumés, Cover Letters, and Interviews provides you with practical information to create your résumé, overcome difficulties in writing your cover letter, and get ready to sit for interviews.

Please log on to the career guidance web page: http://students.lau.edu.lb/career-guidance to access this valuable resource.

How To Turn a Career Fair to a Job Offer?

A career fair is a “one-stop shop” for job seekers and potential employers. It's a one-day event that allows freshmen, sophomores, junior and senior students, and alumni to network with potential employers from a wide range of industries under one roof.

LAU career fair takes place in a professional but relaxed campus environment. Attending such an event can be very efficient for you as you will be able to get acquainted with a large number of companies in one day, a task that might take you months to accomplish on your own.

Good luck with your job search! We hope you will make the most out of this event!

Before the Career Fair

- Prepare your one-page résumé. If you need assistance, you can drop by the Career Guidance Officer anytime between 8:00 and 4:30 pm everyday. Prepare 20 to 30 professional copies of your résumé
- Get a list of the participating companies and research the ones that interest you the most. The list is available at the Career Guidance Office
- Some company representatives may conduct informal interviews. Prepare a quick introduction about yourself (your name, major, skills, professional experience). Don’t memorize the introduction but relate it in a natural way
- Prepare some questions to ask the company representatives

During the Career Fair

- Arrive early and visit your top-priority companies first
- Business attire is the best way to dress to make a strong first impression. Avoid excessive jewelry and perfume
- Greet employers and introduce yourself with a firm handshake and good eye contact
- Hand in the representative a résumé and get prepared to start answering questions
- Follow up by showing interest in the company and asking pertinent questions. Make sure you ask questions to representatives: ask about the company, the majors that interests them the most, if they have current job openings, and if they offer a training for new recruits
- Remember that honesty is the best policy
- Don’t bring food and drinks to the recruiting tables
- Before leaving, ask for a business card so you can send a follow up thank-you letter. It’s also a very good way to develop your contacts
- The career fair is always a good way to network, networking is an efficient way to build your professional contacts. Networking with people from particular industries can be very beneficial for you to explore your career options.

After the Career Fair

- Keep an accurate record of the contacts you made during the career fair
- You will make a strong impression if you follow up with the employer by sending a thank-you letter within two to five days after the career fair
- Get prepared for a formal interview as most employers attend the career fair to select potential employees
Make sure the following items are found in your resume:

- Name and family name
- Address (Building, Street, City, Country)
- Phone number
- Email: make sure it is in a professional format such as name.familyname@lau.edu.lb
- University, degree (bachelor of science or arts), major, minor, date of graduation
- Mention the semesters where you were listed on honor or distinction lists or your GPA if it is higher than 3.00
- For each work experience, include your position, company name, month and date you were hired and the month and date you left the job
- Mention any internship/training you completed
- Include your relevant experience, volunteer work, social affiliations, etc...
- Include your computer skills
- Include your date of birth, nationality and interests
- Make sure you spell check the whole document
- The best font size is between 10 and 12 (Times News Roman or Arial)

Interview

Before the interview

- Gather as much information as possible such as: exact address, type of business, size, some key financial figures, key people, and the interviewer's full name, major competitors in the local and international market, etc...
- Prepare a pen, a notepad and extra copies of your resume to take with you to the interview
- Be prepared to answer questions such as: Tell me about yourself; what are your strengths; what are your weaknesses; what do you know about our company; why do you want to work for our company; why are you interested in this position; how would your colleagues describe you; how would your boss describe you; how would you describe your last job performance; what are your major accomplishments in your career; can you meet deadlines when you work under pressure; what are the activities that contribute to your personal development
- Be enthusiastic
- Show maturity and courtesy
- Be prepared to ask questions such as: what are the short-term and long-term objectives you would like the recruited person to accomplish in this job; what kind of training would I receive; what are the most important skills required to perform this job; can you describe a typical on-the-job day; are there any problems to be faced in this position; are there advancement opportunities in this position; which employee appraisal system do you use to evaluate the employees in this position.

At the interview

- Be prepared to answer questions such as: Tell me about yourself; what are your strengths; what are your weaknesses; what do you know about our company; why do you want to work for our company; why are you interested in this position; how would your colleagues describe you; how would your boss describe you; how would you describe your last job performance; what are your major accomplishments in your career; can you meet deadlines when you work under pressure; what are the activities that contribute to your personal development
- Be enthusiastic
- Show maturity and courtesy
- Be prepared to ask questions such as: what are the short-term and long-term objectives you would like the recruited person to accomplish in this job; what kind of training would I receive; what are the most important skills required to perform this job; can you describe a typical on-the-job day; are there any problems to be faced in this position; are there advancement opportunities in this position; which employee appraisal system do you use to evaluate the employees in this position.

Closing the Interview

- Show your interest and enthusiasm to be part of the company's team of employees
- Thank the interviewer for his/her time and consideration.
- You can ask a time frame within which you can expect to hear from the company
Participating Organizations
PwC is a global professional services organization. We provide industry-focused Assurance, Advisory and Tax services of consistently superior quality for public and private clients around the world. With offices in 154 countries with over 161,000 employees, your opportunities with us are virtually unlimited. Whether you are an experienced professional or just embarking on your career, your future starts here with us.

Reach Mena has established a strong local network with a niche audience, whether it be women, sports enthusiasts, technology geeks, automotive maniacs, business people, travellers, entertainment seekers and others. All the previous market segments are on Reach Mena Network with a pure GCC local identity. What designates and adds value to Reach Mena Network is the users’ quality of its websites, where after a prolonged assessment of the online media targeting gaps in the region, especially when it comes to targeting pure GCC Nationals and not over all Arabs including Arab expats to GCC, Reach Mena partnered with many popular local portals in KSA, UAE, Qatar, Bahrain, Kuwait, and Oman, Bringing an added value content network to both advertising agencies and their clients, to achieve the highest ROI and brand awareness possible.

Ernst & Young is one of the world’s best-known professional services firms and our clients are some of the world’s leading businesses. We have 142,000 people, in 700 locations across 140 countries around the world. We work with our clients on assurance, transactions, tax and advisory, helping them realize the potential in their business. Our 87 practices in Europe, Middle East, India and Africa (EMEA) operate as a single region.

KPMG Al Fozan & Al Sadhan is KPMG’s member firm in the Kingdom of Saudi Arabia and part of the Middle East and South Asia region. KPMG has operated in Saudi Arabia since 1992, having offices in Riyadh, Jeddah and Al Khobar. During the last four years KPMG in Saudi Arabia has been one of the fastest growing professional services firms in the country with international and nationally-based audit and tax clients and a dynamic advisory practice aligned to the strategic growth of the Kingdom.

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Al Baraka Bank Lebanon was founded in 1992, and it is the first developing bank in Lebanon working ac-
cording to Fiduciary Contract Law Number 520 dated June 6 1996 in full compliance with Islamic Shariaa,
until BDL decreed the Islamic Banking law in 2004 then the bank became a fully fledged Islamic bank.
Al Baraka Bank Lebanon is a member of Al Baraka banking group (ABG), which has a wide geographical
presence in the form of subsidiary banking Units and representative offices and is considered the Biggest
Islamic Banking Group. BBL seeks to provide its group of customers with appropriate financial solutions
that focus on managing and enhancing their wealth by the support of highly qualified experienced staff.

WEBSITE: www.al-baraka.com
MAJORS AND EMPHASIS REQUIRED: BUSINESS BANKING & FINANCE, ETC.
YEAR OF EXPERIENCE REQUIRED: 1 YEAR TO 3 YEARS

Bank Audi sal - Audi Saradar Group is a full-fledged regional bank with presence in 11 different countries
through 10 banks, 1 investment company, 1 brokerage company and 2 insurance companies. The Bank
offers a full range of Commercial and Corporate banking, Retail banking, Private banking and Investment
banking products and services, in addition to Insurance activities. Besides its historic presence in Leba-
non, Switzerland and France, the Bank is now present in Jordan, Syria, Egypt, Sudan, Saudi Arabia, Qatar,
Gibraltar, Monaco and Abu Dhabi (through a representative office).

WEBSITE: www.banqueaudi.com
MAJORS AND EMPHASIS REQUIRED: DEPENDING ON AVAILABLE OPENINGS/VACANCIES
YEARS OF EXPERIENCE REQUIRED: 2 TO 5
Banque Libano-Française is a leading universal bank in Lebanon with close to USD 750 million in consolidated shareholders’ equity and more than USD 8.7 billion in total assets as at December 2010. During the past years, Banque Libano-Française has diversified its activities and currently provides services in five core areas: commercial, retail, investment, private and correspondent banking. Banque Libano-Française’s growing international network includes subsidiaries in France and Cyprus (Banque SBA), Switzerland (LF Finance Suisse), and Syria (Bank Al-Sharq), in addition to a Representative Office in the United Arab Emirates. Domestically, Banque Libano-Française has gradually been increasing its branch network, with this now standing at 40 branches across Lebanon.

Established in 1951 in Lebanon, BLOM BANK SAL is a leading bank in Lebanon with Total Assets of USD 19.42 billion at the end of June 2009. BLOM BANK group provides universal banking services that meet all the needs of clients, and is constantly developing and improving these services. In 2009 BLOM won a variety of awards. For the first time in Lebanon, The Banker Middle East selected BLOM Bank as the Best Bank in the Middle East. Moreover, Global Finance nominated BLOM BANK the Best Bank for Foreign Exchange operations and the Best Bank for Trade Finance in Lebanon for 2009. BLOM Bank Strategy is based on the expansion in the region and the diversification of its services to become a leading regional bank while continuing to ensure Peace of Mind to its customers and stakeholders.

BankMed is one of Lebanon’s top banks and is a leader in corporate banking. It has significantly extended its retail and investment activities in recent years and expanded its branch network in Lebanon to 54. BankMed’s market share, measured by total assets, constitutes almost 10% of the Lebanese banking system. Well-planned vertical integration and carefully considered horizontal expansion will continue to define BankMed’s strategy to create a more successful enterprise.
**Banks**

**Byblos Bank**

Established in Byblos, Lebanon, in 1950, Byblos Bank is a leading financial institution focused on the domestic and regional markets, while striving to offer world-class services to its customers, fulfillment to its employees, and economic benefit to the communities it serves. After nearly six decades of consistent growth, Byblos Bank now has an extensive branch network spread evenly across Lebanon. The Bank also has expanded to several other countries, including Belgium, France, the United Kingdom, Cyprus, Syria, Sudan, United Arab Emirates, Iraq, Armenia, Nigeria, and Democratic Republic of the Congo.


MAJORS AND EMPHASIS REQUIRED: ALL MAJORS

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**CSCBank SAL**

CSCBank SAL is a specialized bank incorporated in 1992 with the specific intention of servicing the card needs of banks in an efficient, dedicated, and cost-effective manner. CSCBank is currently a principal member of MasterCard International and Visa International providing issuing and acquiring services to banks and institutions in the Middle Eastern, Asian, and African regions.

WEBSITE: [www.issuers.com](http://www.issuers.com)

MAJORS AND EMPHASIS REQUIRED: COMPUTER SCIENCE; COMPUTER ENGINEERING; BUSINESS MIS, BANKING & FINANCE, ECONOMICS, MANAGEMENT, MARKETING, INTERNATIONAL BUSINESS

YEARS OF EXPERIENCE REQUIRED: 0 TO 2

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**FRANSABANK**

One of the major banks in Lebanon with regional and overseas expansion

WEBSITE: [www.fransabank.com](http://www.fransabank.com)

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**GULF BANK, KUWAIT**

Established in 1960, Gulf Bank is Kuwait’s second largest Commercial Bank complemented by a large network of 51 branches. It has gained international recognition winning awards from leading International Financial magazines including ‘Best Retail Bank’ from The Banker Middle East and is a leading Kuwaiti employer with the GCC Localization Award from the GCC Council of Ministers for Social Affairs and Labor for five years running.

WEBSITE: [www.e-gulfbank.com](http://www.e-gulfbank.com)
Société Nouvelle de la Banque de Syrie et du Liban (BSL) roots extend back to the Ottoman era. In 1919, the bank was transferred to a private company of French capital assets. In 1924, Banque de Syrie et du Grand Liban was granted the privilege of issuing banknotes until 1963, year of the foundation of Central Bank of Lebanon (BDL). Since then, the bank changed its denomination to Société Nouvelle de la Banque du Syrie et du Liban (BSL) and became a full-fledged commercial bank, being fully owned by Lebanese and French shareholders. BSL adapted itself to the evolving needs of its customers, by offering them special and personalized high-quality services. This has prompted the bank to build a solid reputation and strong brand known for its professionalism.

Standard Chartered’s aim is to be the world’s best international bank with an extensive global network to service clients on their cross-border and domestic banking needs. To support this ambition, we want to hire high-caliber graduates who can think and operate on an international, not just a local, basis. It’s important to us that our people can think globally and provide a range of alternative solutions, and be capable of working with customers and colleagues across different time zones, different cultures and with different needs. Standard Chartered has over 77,000 employees, representing 125 nationalities; working in a global network of over 1,700 outlets in more than 71 countries around the world. Our variety is a source of great strength, and we take care to build powerful connections across our network to get the very most from the vast fund of cultural, local, technical, and strategic knowledge we possess.

bebaka

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Website: www.standardchartered.com/graduates

MAJORS AND EMPHASIS REQUIRED: ALL MAJORS

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Website: www.bsl.com.lb
The Amana Group has been providing solutions to the commercial and industrial sectors in the region for over 15 years. Today, the synergy provided within the group allows the company to service these important sectors in a seamless manner in more than one way. Amana’s commitment to total client satisfaction begins with its vision of becoming the preeminent leader of fast-track construction in the Gulf industrial and commercial markets, delivering total solutions to its clients. The ability of the company to achieve its vision is dependent on satisfying and retaining its clients who understand and value the element of time saving.

Albina Sal is specialized in the marketing and distribution of various Hydro-Thermal, Sanitary, Electro-Mechanical, Electrical, Heating and Fixing system products. Albina services and offers a wide range of specialized products to the various consulting firms, engineers and contractors involved in the development & construction industries.

Zawya is the leading online business intelligence platform focusing on the Middle East, enabling over 750,000 professionals to find and connect to the right business and investment opportunities in the region. Our wide range of unique content and tools include detailed profiles of the top companies in the Middle East, Zawya Dow Jones live news, comprehensive industry and asset class research, as well as an exclusive online network for professionals focusing on the region. Headquartered in the UAE, Zawya has physical presence in Saudi Arabia and Lebanon. Our wide range of unique content and tools include detailed profiles of the top companies in the Middle East, Zawya Dow Jones live news, Comprehensive industry and Asset Class research. An exclusive online network for professionals focusing on the region.

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Embassy of Egypt - Commercial Office accredited in Lebanon following the economic, trade and investment relations between Egypt and Lebanon.

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AMIDEAST opened its office in Beirut in 1968, and has served as a vital link between Lebanese and Americans since that time. Our work has focused on supporting all Lebanese in their pursuit of higher education and professional growth. We provide a range of professional training, educational, exchange and development programs in Lebanon, welcoming over 20,000 visitors to our office each year and serving many more in programs throughout all regions of Lebanon.

WEBSITE: www.amideast.org

MAJORS AND EMPHASIS REQUIRED: ALL MAJORS
YEARS OF EXPERIENCE REQUIRED: 0 TO 2

The American University of the Middle East (AUM) is founded with the vision of being a premier icon of quality higher education and development in Kuwait, the region and the world. AUM has a holistic learner-centered approach, where students acquire all the necessary knowledge and characteristics being taught by outstanding multi-cultural faculty members from leading international universities, who will develop the students’ critical thinking, identities and build their characters to become successful individuals and well-rounded professionals and entrepreneurs. The process is realized through the integration of faculty, learning facilities and outreach centers. AUM encourages innovative teaching methodologies and creates a stimulating environment for academic research and publication. The American University of the Middle East is affiliated with Purdue University in US. The affiliation includes areas related to curriculum development, academic and administrative systems, quality assurance, observance of accreditation standards, and other related areas. AUM is also affiliated with University of Calgary in Canada to establish the College of Medicine at AUM and a University hospital. Our campus is self contained, engaged with the community, yet an attractive environment for creativity and intellectual excellence.

WEBSITE: www.aum.edu.kw

MAJORS AND EMPHASIS REQUIRED: SEE JOB DESCRIPTION FOR MORE DETAILS
YEARS OF EXPERIENCE REQUIRED: 0 TO 10

Finders is a company that is specialized in telecommunications, industrial computing products, and business logic platforms. Through its experience and innovative approach, it delivers a full-service turnkey systems that realize core business value by unifying information technology systems. We believe solutions to meet common information systems (CIS) problem by providing productivity tools to help the user capabilities into account while adopting open standards and software architectures. Our strength lies in our tightly coupled technical knowledge and business consultancy skills, ensuring both aspects align together in the same direction. To achieve our corporate mission, we have carefully selected our team, ensuring members are skilled with multi-platform problematics, with a passion for technology, industrial standards, and best practices with regard security and resource utilization. Our core values never change along the line as we remain focused on our customers who deserve through listening and attention. We aim at providing corporate management with the necessary tools to meet the challenge of integrating to their IT systems next-generation technologies through continuing training programs, covering both academic and practical topics, provided by our network of affiliated industrial experts and tailored upon request to individual customer cases.

WEBSITE: www.finderscapital.net

MAJORS AND EMPHASIS REQUIRED: COMPUTER SCIENCE
YEARS OF EXPERIENCE REQUIRED: 2 TO 5

With over 10 years of interactive experience, Cleartag is a web and digital consultancy that is redefining the way businesses communicate. We are a team of 50 interactive experts who specialize in web design and development, software engineering, and hardware sensors, in commerce solutions, hosting and domain registration, as well as the latest in social media, search engine optimization (SEO), and search engine marketing (SEM). Together, we empower our clients to utilize online media as sources for true competitive advantage and market differentiation. We take pride in the fact that our web presences help businesses experience unprecedented growth and enhanced consumer loyalty. We achieve this by actively involving our clients every time, every step of the way. Learn more about how Cleartag is shaping the future of digital communication and how we can interactively empower your brand.

WEBSITE: www.cleartag.com

MAJORS AND EMPHASIS REQUIRED: COMPUTER SCIENCE
YEARS OF EXPERIENCE REQUIRED: 2 TO 5

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WEBSITE: www.aum.edu.kw

MAJORS AND EMPHASIS REQUIRED: SEE JOB DESCRIPTION FOR MORE DETAILS
YEARS OF EXPERIENCE REQUIRED: 0 TO 10

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SABIS® Educational Services, s.a.l. is the managing arm of the SABIS® School Network and is entrusted with the responsibility of overseeing and developing its network of schools in Africa and the Middle East. With the exclusive rights to the SABIS® Educational System, a dynamic educational system with roots in the 19th century and a vision for the 21st century, SABIS® Educational Services provides schools under its management with support and services, enabling them to offer their students a high-quality education for a changing world.

WEBSITE: www.sabis.net

**BEIRUT ORTHODOX SCHOOLS**

We are Christian Orthodox Schools affiliated to the Greek Orthodox Archdiocese of Beirut. Our mission is to serve the members of the surrounding communities in particular, and the nation in general, to whichever social stratum they belong and without discrimination, in the fields of education and teaching, and that to build the personality of a human being who believes in God, who belongs to the nation, who is active in society and who is qualified to attain university academic level.

WEBSITE: www.educalys.edu.lb

**AMSI (Academia Management Solutions International)**

AMSI is a leading education provider that manages K-12, private schools in Lebanon, Dubai, and Qatar. At AMSI, we invest in the personal and professional growth of our teachers and staff, and capitalize on their potential to deliver the best education for students. We specifically seek qualified teachers who have majored in educational fields (Math, English, Sciences...) to become part of our educational team. Visit us at www.amsi.ae and share our vision in transforming lives.

WEBSITE: www.amsi.ae

**FORMATECH**

Formatech is recognized as a leading technology and business learning Center. With its main offices in Beirut, Formatech offers a unique blend of information technology and business performance skills training courses to companies and individuals in Lebanon and around the Gulf and Middle Eastern countries. Formatech is a Certified Educational Center for Microsoft (Gold Partner), Oracle, Cisco, IBM, Linux, ComPaTI, EC-Council as well as a VUE Testing center and the largest Formatic Authorized Testing Center in Lebanon. Moreover, Formatech is delivering all the PCI Certified Programs of Project Management such as PMI, CAPM, Risk Management Professional, etc. Some of our IT programs are Microsoft Certified Technology Specialist (MCTS), Certified Internet Webmaster (CIW), Oracle Database Administrator, Oracle Database Certified Professional (OCP), Ethical Hacking and countermeasures, VMware, etc. Some of our Business courses: Time Management, CRm, Business Writing, Effective Presentation, Finance for Non-Financial Managers, Cash Flow and budgeting. (For more information visit our website www.formatech.com.lb)

WEBSITE: www.formatech.com.lb

**SABIS® Educational Services S.A.L**

SABIS® Educational Services, s.a.l. is the managing arm of the SABIS® School Network and is entrusted with the responsibility of overseeing and developing its network of schools in Africa and the Middle East. With the exclusive rights to the SABIS® Educational System, a dynamic educational system with roots in the 19th century and a vision for the 21st century, SABIS® Educational Services provides schools under its management with support and services, enabling them to offer their students a high-quality education for a changing world.

WEBSITE: www.sabis.net

**MAJORS AND EMPHASIS REQUIRED**: ELEMENTARY EDUCATION, SPECIAL EDUCATION, BUSINESS ADMINISTRATION, ENGLISH, MATH, SCIENCE, ARABIC, SPECIAL EDUCATION

YEARS OF EXPERIENCE REQUIRED: 1 OR 2 YEARS TO 5 TO 6 YEARS

**YEARS OF EXPERIENCE REQUIRED**: 0 TO 5

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**YEARS OF EXPERIENCE REQUIRED**: 1 OR 2 YEARS TO 5 TO 6 YEARS

**YEARS OF EXPERIENCE REQUIRED**: 0 TO 5
GROUPE BEL

Groupe BEL is a leader in cheese manufacturing and marketing that has turned a traditional product, cheese, into an innovative concept. Its five core brands – La Vache qui Rit, Mini Babybel, Kiri, Leerdammer, and Boursin – are distributed on each of the five continents and coexist with over 20 leading local brands, such as Picon.

WEBSITE: www.groupe-bel.com

MAJORS AND EMPHASIS REQUIRED: BUSINESS
YEARS OF EXPERIENCE REQUIRED: 2 TO 5

AL OTHMAN AGRI. PROD.& PROC. CO. (NADA DAIRY)

Al Othman Agricultural Production and Processing Company (Nada Dairy), is one of the leading fully integrated dairy companies in the Gulf region with a production capacity of 300,000 liters of raw milk per day. NADA was established in 1982 in the Eastern Province of Saudi Arabia, to produce pasteurized Dairy products & Juices. Nada today has achieved the enviable status of a ‘model farm’. It is one of the largest in the Kingdom of Saudi Arabia, and on par with any other operation of its kind in the world. Today, we produce a wide range of products such as Fresh and UHT Milk, Flavoured Milk, Fresh Yogurt, Fruit Yogurt, Fresh Fruit Juices, Cheese and Tomato paste. NADA Dairy is fully operating in 5 countries: Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Kuwait and Bahrain.

WEBSITE: http://www.nadadairy.com/

MAJORS AND EMPHASIS REQUIRED: ENGINEERING ELECTRICAL, MECHANICAL, SUPPLY CHAIN; BUSINESS FINANCE, AUDITING
YEARS OF EXPERIENCE REQUIRED: 1 TO 5

HB Group

The main activities of HB Group are import-export, trading, and logistics. The group was established in 1944 and stands as one of the most prominent businesses in the private sector in Libya. The core of our activities is import and distribution of general consumer products. We are also active in the shipping sector; we operate with the second largest global carrier, MSC. For the oil industry in particular, we provide bonded warehousing. Another branch of our group works in tourism, where we provide a very professional cruise-liner service for tours. We are also active in the industrial sector, particularly cement, and we are involved in commodity trading in Libya. HB Group is comprised of 18 companies with over 750 employees.

WEBSITE: www.hbgroup.org.lb

MAJORS AND EMPHASIS REQUIRED: BUSINESS
YEARS OF EXPERIENCE REQUIRED: 0 TO 10
SOCIÉTÉ MODERNE LIBANAISE POUR LE COMMERCE S.A.L

was founded by the late Toufic Assaf and his brothers Youssef, Salim and Anis Assaf in 1952. SMLC enjoys the unique distinction of being the first Pepsi franchisee and bottler to operate in the Levant. In 1989 Toufic Assaf won the hall of fame award, PepsiCo’s highest recognition for franchise holders, which has only been given to a handful of bottlers, around the world, in PepsiCo’s history. In 2001, SMLC made a strategic alliance with PEPSICO. PEPSICO acquired 34.5% of SMLC’s shares; the balance of the shares remaining with the Assaf family.

Today, SMLC offers to the market a wide selection of beverages, ranging from Carbonated Soft Drinks to Juices, Sports and Energy Drinks. In addition, SMLC delivers to the market snacks such as Quaker. SMLC is committed to delivering

WEBSITE: www.smlc.com.lb

M.O.GANDOUR & SONS SAL

Gandour is a regional pioneer of FMCG products since 1857 with 39 plus brands spread over 55 markets around the globe. At Gandour Group, we aim to be the leading manufacturer and distributor of high quality affordable goods and the preferred choice of all family members. We have recently grown and expanded to new countries and we seek results-oriented, high performing talent to become leaders of the future in Gandour.

WEBSITE: www.gandour.com

MAJORS AND EMPHASIS REQUIRED: ALL MAJORS

YEARS OF EXPERIENCE REQUIRED: 0 TO 2

PROCTER & GAMBLE

Three billion times a day, P&G brands touch the lives of people around the world. P&G is one of the strongest portfolios of trusted quality brands that provide superior quality and value for consumers. Today, it has over 300 brands worldwide and operates in more than 80 countries

WEBSITE: www.pg.com

MAJORS AND EMPHASIS REQUIRED: ALL MAJORS

YEARS OF EXPERIENCE REQUIRED: 0 TO 4

ZAATAR W ZEIT

Zaatar W Zeit is a hip Lebanese baked wrap concept. Launched in May of 1999, Zaatar W Zeit took their love for the mankousheh to a whole new level, opening their first branch in Sodeco, Beirut, to offer a new spin on the Lebanese favorite to mankousheh lovers all over Lebanon. Currently, ZWZ is operating in 5 countries having 21 branches and still growing; we offer the simple traditional food, in a funky creative manner, yet with high quality standards in a comfortable and cozy environment, with a friendly service and a smile. Today ZWZ is the number one destination when you get that all-too-familiar grumbling in your belly!

WEBSITE: www.zaatarwzeit.net

MAJORS AND EMPHASIS REQUIRED: BUSINESS HOSPITALITY MANAGEMENT

YEARS OF EXPERIENCE REQUIRED: 1 TO 3
**Phoenicia Hotel - InterContinental Hotels Group**

Overlooking the Mediterranean Sea, the Phoenicia InterContinental Beirut is situated along the famous boardwalk “Corniche,” a few minutes away from the city’s business and banking districts, and the ever-lively and entertaining Downtown city center. The Phoenicia InterContinental Beirut is a historic landmark in Lebanon and the Middle East. It has hosted famous celebrities and politicians, as well as the 14th Arab League Summit and the 20th Sommet de la Francophonie.

WEBSITE: www.phoenicia-ic.com

**FAIRMONT HOTELS & RESORTS**

Located in world-class destinations around the globe, Fairmont Hotels & Resorts is a celebrated collection of hotels that includes landmark locations like London’s The Savoy, New York’s The Plaza, and Shanghai’s Fairmont Peace Hotel. With more than 60 hotels, Fairmont is known as much for its warm, engaging service and culturally rich experiences, as its classic hotels that imbue a sense of heritage, sophistication and social importance and are often considered destinations in their own right.

WEBSITE: www.fairmont.com

**MEDICALS INTERNATIONAL**

Medicals International is a customer-oriented company with focus on service. The company’s interest is in the marketing & sales of medical and health related items, in market places where manufacturers find it cost inefficient to open their own distribution centers or subsidiaries. Our business currently relates to the dental, optical, ophthalmic & cosmetic fields.

WEBSITE: www.medicalsint.com

**FAIRMONT HOTELS & RESORTS**

MAJORS AND EMPHASIS REQUIRED: BUSINESS; SCIENCES; ENGINEERING

YEARS OF EXPERIENCE REQUIRED: 0 TO 2

**MEDICALS INTERNATIONAL**

MAJORS AND EMPHASIS REQUIRED: BUSINESS; SCIENCES; ENGINEERING

YEARS OF EXPERIENCE REQUIRED: 0 TO 3

**OTIS ELEVATOR COMPANY s.a.l.**

Otis Elevator Company is the world’s leading manufacturer, installer and maintainer of elevators, escalators and moving walkways—a constant, reliable name for more than 150 years.

WEBSITE: www.otis.com.lb

**FAIRMONT HOTELS & RESORTS**

MAJORS AND EMPHASIS REQUIRED: HOTEL MANAGEMENT GRADUATE IS AN ASSET, KNOWLEDGE IN MANAGEMENT & OPERATIONS OF PMS (MICROS-FIDELIO), PBX/VOICEMAIL/CALL ACCOUNTING, RIS, SALES & CATERING (DILPH)

YEARS OF EXPERIENCE REQUIRED: MINIMUM ONE YEAR

**MEDICALS INTERNATIONAL**

MAJORS AND EMPHASIS REQUIRED: HOSPITALITY MANAGEMENT

YEARS OF EXPERIENCE REQUIRED: 0 TO 2
1. Company ThyssenKrupp Elevator is a Service based company with more than 800 branches in 45 countries around the world. ThyssenKrupp Elevator has manufacturing plants around the globe, which accommodate to local requirement and specifications providing a wide range of products and applications. The financial strength of our Group provides a warranty of reliability for the future in long-term projects. 2. Experience ThyssenKrupp Elevator has worked on many major projects throughout and has more than 50 years of experience in the area of elevators. 3. Product ThyssenKrupp Elevator offers a wide range of products to accommodate every specification and operational requirement. ThyssenKrupp Elevator invests every year in the development of its product resulting in the most innovative solutions within the industry. Good examples of ThyssenKrupp Elevator innovation capacity is the recently released TWIN elevators, which can provide significant savings in space and improve traffic performance by installing two lifts in the same shaft. The accelerating moving walkway and the carribean boarding bridge are also good examples of the potential at ThyssenKrupp Elevator.

MAJORS AND EMPHASIS REQUIRED: MECHANICAL ENGINEER
YEARS OF EXPERIENCE REQUIRED: 2 TO 3

HRsmart
HRsmart is an international company, headquartered in the US with branches in over 12 countries. HRsmart enables companies to effectively and proactively manage their human capital. HRsmart’s mission is to provide technology, professional expertise and exceptional support services to companies, enabling them to effectively recruit, manage and retain top performers. Our current technology application suite includes Applicant Tracking, Employee Performance Management, Learning Management, and Career Development and Succession Planning.

WEBSITE: www.hrsmart.com

MAJORS AND EMPHASIS REQUIRED: COMPUTER ENGINEERING OR COMPUTER SCIENCE
YEARS OF EXPERIENCE REQUIRED: 1 TO 3

Information Technology
ALLIANZ SNA

Allianz SNA member of worldwide Allianz Group present in 80 countries consisting of 180,000 employees serving more than 80 million Customer. Our specialization is in the field of Insurance & Financial Services.

MAJORS AND EMPHASIS REQUIRED: BUSINESS (ALL EMPHASES), SOCIAL SCIENCES

YEARS OF EXPERIENCE REQUIRED: SENIOR OR GRADUATE TO NONE

NETWAYS

Netways is a prominent multinational Information Worker and Business Solutions provider. By aligning the latest software technology with the business strategy, Netways enables enterprises of all sizes to connect people, information, and business processes together. Hence our motto: “Netways Brings IT All Together”. Backed up with over 2000 projects in its portfolio and 450 certified professionals at work, Netways currently offers a unique blend of professional services ranging from strategic consulting and business analysis, through project management, technical implementation, software development, training, operation, and support. Through its strategic gold-certified partnership with Microsoft across the globe, Netways implements turn-key software solutions based on the latest Microsoft products and platforms like Office SharePoint Server, Dynamics CRM, Dynamics Axapta, Dynamics GP, BizTalk Server, Project Server, and Performance Point Services, all based on the universal .NET framework. Today customers and partners alike consider Netways as their preferred Information worker and business solutions provider. With more than 13 years’ experience, Netways is proud and honored to hold such an emblem.

WEBSITE: www.netways.com

MAJORS AND EMPHASIS REQUIRED: COMPUTER SCIENCE, COMPUTER ENGINEERING

YEARS OF EXPERIENCE REQUIRED: 5 TO 10+

ITG S.A.L. (HOLDING)

Holding company handling a portfolio of autonomous businesses dedicated to the provision of Information and Communication Technology products, office equipment and the related professional services.

WEBSITE: www.itgholding.com

MAJORS AND EMPHASIS REQUIRED: BUSINESS MANAGEMENT, MIS/COMPUTER SCIENCE

YEARS OF EXPERIENCE REQUIRED: 0 TO 2-3 YEARS

MEDGULF

Insurance and Reinsurance Company

WEBSITE: www.medgulf.com

MAJORS AND EMPHASIS REQUIRED: BUSINESS ACCOUNTING, FINANCE; COMPUTER SCIENCE;
COMPUTER ENGINEERING

YEARS OF EXPERIENCE REQUIRED: 0 TO 5
PERLA

“We are Manufacturers of institutional and hygienic paper products, our main concern is to satisfy the consumer’s need and requirements. We continuously search for new products that are constantly updated and improved by skilled company personnel. Converting hygienic tissue paper Co. “PERLA” has everything that is needed to meet the requirements of this type of customer who, just like us, is constantly striving for the best.”

WEBSITE: www.perla.com.lb

MAJORS AND EMPHASIS REQUIRED: BUSINESS

YEARS OF EXPERIENCE REQUIRED: 0 TO 5

NASCO KARAOGLAN

A leading successful insurance group with diversified products and services – medical, motor, marine and property insurance. NASCO KARAOGLAN is an international insurance group that deals with all aspects of insurance and reinsurance. The group controls companies dealing with insurance and reinsurance booking. It has a substantial interest in several insurance companies and a reinsurance company.

WEBSITE: www.nascodubai.com

MAJORS AND EMPHASIS REQUIRED: BUSINESS, ECONOMICS

YEARS OF EXPERIENCE REQUIRED: FRESH GRADUATES

INDEVCO SAL

INDEVCO is an international group of companies that manufacture paper and plastic packaging, corrugated containers, and personal care hygiene disposables and household and institutional tissue products. We employ over 7500 people in Brazil, Cyprus, Egypt, England, France, Greece, Lebanon, Saudi Arabia, Sweden, Sudan, Ukraine, and the United States.

WEBSITE: www.indevcogroup.com

MAJORS AND EMPHASIS REQUIRED: BUSINESS

YEARS OF EXPERIENCE REQUIRED: FRESH GRADUATES

MERCK SHARP & DOHME IDEA INC

Today’s Merck is a global healthcare leader working to help the world be well. Merck is known as MSD outside the United States and Canada. Through our prescription medicines, vaccines, biologic therapies, and consumer care and animal health products, we work with customers and operate in more than 140 countries to deliver innovative health solutions. We also demonstrate our commitment to increasing access to healthcare through far-reaching policies, programs and partnerships. For more information, visit www.merck.com.

WEBSITE: www.merck.com

MAJORS AND EMPHASIS REQUIRED: PHARMACY, BIOLOGY, CHEMISTRY, NUTRITION

YEARS OF EXPERIENCE REQUIRED: 0 TO 3
Since being founded in Beirut, Lebanon in 2004, VTR Beirut has delivered exciting, visually stimulating, and contemporary post production work for the advertising, film, broadcast, and music video industries. We provide TVCs, documentaries and feature films of international excellence, innovation, and expertise, and our strength lies in the capacity to deliver a variety of imagery and film. Our focus is always on quality content which only talent such as ours can provide. Our team is young and ambitious, and we have brought together the creative wealth of local, regional and international specialists who work to produce some of the most talked about content in the region. By combining local knowledge with international expertise and standards, we are committed to bridging the divide between East and West in the post production industry, and we are also committed to enhancing the quality and quantity of films produced in the Middle East and North Africa.

WEBSITE: www.vtrbeirut.com

MAJORS AND EMPHASIS REQUIRED: COMMUNICATION ARTS

1993, following 17 years of civil war, the Lebanese government began a massive reconstruction program consisting of rebuilding the infrastructure of the entire country, as well as modernizing its institutions. The program included the appointment of a private operator who would build, operate and transfer the national postal services starting October 1998. That was the beginning of LibanPost. Within a short period of time, and with the assistance of Canadapost, LibanPost has managed to reintroduce an adequate postal service across the country and has: Opened and operated a nationwide network of post offices, agencies and stamp retailers Planned letter carriers' routing to secure an efficient mail delivery in line with specific benchmarks and control systems Structured the management of the company to include a National Control Center and a Customer Care department Developed a postal code system to replace the approximate addresses usually given by citizens (in the absence of clear and standard addresses in the country) Created an Address Management department with the aim of assisting customers in correcting their address database A new management team was put in place in February 2002. Today, LibanPost continues to introduce innovative services, namely with public institutions, in the aim of getting closer to customers.

WEBSITE: www.libanpost.com

MAJORS AND EMPHASIS REQUIRED: COMMUNICATION ARTS

Resource Group Holding (RGH) is a dynamic investment group with a broad portfolio of businesses that capitalizes on synergy to create added-value to stakeholders and to sustain long-term growth. RGH operates regionally across the sectors of security printing, smartcard technologies, identification solutions, mobile Value Added Solutions, telecom infrastructure & managed services, architecture, real estate development, and entertainment.

WEBSITE: www.resourceholding.com

MAJORS AND EMPHASIS REQUIRED: COMMUNICATION ARTS
Khayat Group is a large size holding company, investing in intellectual business fields, the company through its subsidiaries, offers engineering and consultancy, educational, publishing, printing, and media related services.

WEBSITE: www.ii-holding.com
MAJORS AND EMPHASIS REQUIRED: ELECTRICAL ENGINEERING, BUSINESS MARKETING
YEARS OF EXPERIENCE REQUIRED: 2 TO 5

Azadea Group is one of the world’s fastest growing retail groups. We carry a strong franchise portfolio of over 50 diverse brands that features some of the industry’s most identifiable names, including Zara, Mango, Virgin Megastore and Sunglass Hut.

WEBSITE: www.azadea.com
MEBS International is an American company that provides a variety of in-country support such as translation services and logistical assistance to American Embassy contractors, and governmental and non-governmental agencies working in the Middle East, Southwest Asia and Africa.

WEBSITE: http://mebs-intl.com/qatar.html
MAJORS AND EMPHASIS REQUIRED: ENGLISH, COMMUNICATION ARTS (JOURNALISM), ENGLISH OR EQUIVALENT ENGLISH COURSES (EXCELLENT IN WRITTEN AND GRAMMAR ENGLISH REQUIRED)
YEARS OF EXPERIENCE REQUIRED: MINIMUM 3

Bestseller is a multinational retail company founded in 1975. Today, Bestseller’s clothes and accessories are sold to young women and men, teenagers, and children under the brand names: Name It, Vero Moda, Jack & Jones, Pieces accessories... They are sold in Europe, the Middle East, China, and Canada. In the Middle East, Bestseller’s head office is located in Lebanon where it has over 25 shops.

WEBSITE: www.bestseller.com
MAJORS AND EMPHASIS REQUIRED: BUSINESS ACCOUNTING, FINANCE, AUDIT, MANAGEMENT; COMPUTER AND COMMUNICATION ENGINEERING, COMPUTER SCIENCE
YEARS OF EXPERIENCE REQUIRED: 1 TO 5

Business and Finance Club (BFC) is a private, independent, non-sectarian institution founded in 2010. It’s governed by a private, autonomous board of trustees in many Lebanese universities. BFC offers members full/part-time employment, training programs to familiarize our members with business market to create opportunities for the enhancement of personal development and professional skills through series of speakers’ events and to build relationships outside the classroom with fellow students, professionals, universities and the communities.

WEBSITE: www.bfcdb.org
MAJORS AND EMPHASIS REQUIRED: ALL MAJORS
YEARS OF EXPERIENCE REQUIRED: 1 TO 5

During CME’s 25 years of operation, we have had the opportunity to service organizations across a wide range of industry segments, and develop many complex applications in support of defense related processes, medical imaging, call center development, IT cost management, and much more. Our Fortune 500 clients have benefited by being able to focus their internal development resources on their core business, while our smaller clients have saved time and money by not having to hire, train, and manage additional internal resources.

WEBSITE: www.gotocme.com
MAJORS AND EMPHASIS REQUIRED: ARCHITECTURE; CIVIL ENGINEERING
YEARS OF EXPERIENCE REQUIRED: FRESH GRADUATES TO 4 YEARS
CONSTRUCTION MATERIAL COMPANY

CMC trades and applies an integrated range of building materials. It offers comprehensive services to the building industry in terms of site back up, specification and recommendation. Its activities include waterproofing, insulation, concrete repair, industrial flooring, finishing, swimming pool civil works and sport surfaces. CMC caters to both new construction and renovation, providing professionals and end-users with a variety of innovative products.

Website: www.cmclb.com

 Majors and emphasis required: Civil Engineer, Business Marketing, Management, Accounting, HR
 Years of experience required: 0 to 6

ALUMCO SAL

Alumco is a leading “design and build” company operating throughout the Middle East, the Gulf and Africa. We specialize in the design, fabrication and installation of aluminum works, metal works (steel, stainless steel, etc.) and related glazing systems. The company is driven by a workforce in excess of 2000 personnel, of which are more than 160 Engineers and Architects in the Technical and Projects’ Departments, divided over four main branches in Lebanon, Kingdom of Saudi Arabia, Qatar and the UAE.

Website: www.alumcogroup.com

 Majors and emphasis required: Business or Economics
 Years of experience required: 3 to 15

DEBBAS GROUP

Debbas Group founded since 1910, the year of its foundation in Souk el Jamil Beirut, “le grandmagasin d’électricité” operated in the lighting business. It specialized in the wholesale and retail of electrical, gas, and petrol lamps. The founder, Cesar Debbas was joined by his sons in 1954, and the company was rebranded as Cesar Debbas & Fils. Specialized in the following: MEP Contracting Lighting Design Distribution of Audio Visual Supplies and home appliances (Trading) Building Management Systems (BMS) Electrical Distribution Panel Boards (Manufacturing) Solar Energy (Trading) Cleaning Equipment (Trading) Suspended Ceilings (Manufacturing)

Website: www.debbas.com

 Majors and emphasis required: Electrical Engineering
 Years of experience required: 0 to 1

ALUMCO

Cyberia is a leading regional Internet Services Provider with operations in Lebanon, Saudi Arabia and Jordan. Cyberia offers Internet connectivity solutions to individuals as well as companies. Our products and services range from simple dialup to wired and wireless broadband and dedicated lines. We also help enterprises establish their online presence through hosting and e-marketing.

Website: www.cyberia.net.lb

 Majors and emphasis required: Computer Engineering; Computer Science; Business Accounting, Banking & Finance; Graphic Design
 Years of experience required: 0 to 3

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Website: www.cyberia.net.lb

 Majors and emphasis required: Computer Engineering; Computer Science; Business Accounting, Banking & Finance; Graphic Design
 Years of experience required: 0 to 3
Various Industries

Alghanim Industries

One of the largest, privately-owned companies in the Gulf region. Successful commercial enterprise since 1932. Diversified conglomerate with 30+ businesses. Represents 300+ global brands and agencies. A commercial presence in 40+ countries. Employs approx. 12,000 employees from 62 countries.

WEBSITE: www.alghanim.com

MAJORS AND EMPHASIS REQUIRED: ALL MAJORS
YEARS OF EXPERIENCE REQUIRED: 2 TO 10

Sukleen

Sukleen and Sukomi have pioneered progress in city cleaning and municipal solid waste management for more than 15 years. Our professional and pragmatic approach has a solid foundation in terms of expertise, experience, and capacity.

WEBSITE: www.sukleen.com

MAJORS AND EMPHASIS REQUIRED: BUSINESS MARKETING, HOSPITALITY, MANAGEMENT, HR; INDUSTRIAL PSYCHOLOGY; ENGINEERING
YEARS OF EXPERIENCE REQUIRED: 2 TO 8

LAU Floor Plans

2011 CAREERfair
A world of opportunities
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